



DURANGO AREA ASSOCIATION OF REALTORS®

2019 Annual Year-to-date MLS Data Statistics

Real estate sales activity in La Plata County in 2019 was remarkably similar overall to 2018 (less than 1% change), with some notable differences in certain segments of the market. 2018 was a year of record drought and a fire which closed major businesses for summer months. 2019 had record snowpack, with a sluggish first six months (rising interest rates), followed by a burst of activity and a strong finish by end of year (falling interest rates). Climate factors such as drought, fire, and snow greatly affect our local economy and real estate activity in Southwest Colorado. The last two years were no exception.

The Durango In-Town category shows a median price increase of about 4% overall, consisting mostly of single family home sales, and condos/townhome sales which were about even with 2018. However, the number of single family sales in town was down 8.3% while condos and townhomes were down 6.4%. Durango Country Home sales were almost identical to 2018, with a slightly lower median price. The number of homes sold in this category was exactly the same at 355 in both 2019 and 2018.

Bayfield is a market to watch, with an increase in all categories (except land). Bayfield in-town residential sales doubled, with the median price up by 4.4% to \$334,000. Bayfield affordability may be attracting some buyers from Durango. Bayfield Country Homes sales also saw a median price increase of 8.6% with the number of sales up 4.5%.

Durango Mountain Homes in the Resort category experienced a solid year. The median price of condo and townhomes increased 25%, and the number of sales were up 16% from 2018. Single family home prices were up 7% from 2018, but the number of sales were down 23%. Sales in the resort area are often influenced by fluctuating availability of properties on the market. We'll see new inventory in the near future.

Vacant Land sales are soft. Market priced existing homes and the high cost of new construction have impacted land sales. For example, 1-10 acres in La Plata County brought 22.4% fewer buyers and a median price reduction of 8.8% in 2019.

Commercial sales remain sluggish with a lack of available properties and the often arduous process of obtaining land use approval in La Plata County. Interest rates were significantly lower in late 2019, which can make an important positive difference for buyers affected by La Plata County's cost of home ownership.

Continued factors and challenges in our market include lack of affordable/attainable housing, more rental properties for residents to choose from due to recent construction of new housing units, and loss of jobs in the oil & gas sector. There are no surprises here, these are on-going challenges we face in our community. However, we are pleased to report a healthy and strong year in 2019, with anticipation toward what 2020 will bring. The positive impacts of year-round tourism, Fort Lewis College and our regional airport are just a few of the many reasons La Plata County continues to be great place to live and work. If you have any questions about the market that may affect you as a buyer or seller, please contact your favorite local Realtor, who will be happy to provide more detailed information for your specific needs.

	YTD 2017	YTD 2018	YTD 2019	18-19 Change	% Change
La Plata County Homes					
Median	\$ 369,000	\$ 390,000	\$ 387,750	\$ (2,250)	-0.6%
# sold	1164	1127	1136	9	0.8%
Durango In town Homes					
median	\$ 449,000	\$ 487,000	\$ 506,625	\$ 19,625	4.0%
# sold	187	181	166	-15	-8.3%
Durango Country Homes					
median	\$ 445,000	\$ 495,000	\$ 482,000	\$ (13,000)	-2.6%
# sold	378	355	355	0	0.0%
Durango Condo/Townhomes					
Median	\$ 317,890	\$ 325,000	\$ 324,500	\$ (500)	-0.2%
# sold	234	233	218	-15	-6.4%
Bayfield In Town Homes					
Median	\$ 298,200	\$ 320,000	\$ 334,000	\$ 14,000	4.4%
# sold	66	41	61	20	48.8%
Bayfield Country Homes					
Median	\$ 300,000	\$ 319,500	\$ 347,000	\$ 27,500	8.6%
# sold	132	133	139	6	4.5%
Dgo Mountain Homes					
Median	\$ 780,000	\$ 804,500	\$ 747,437	\$ (57,063)	-7.1%
# sold	13	26	20	-6	-23.1%
Dgo Mountain Condos & Townhomes					
Median	\$ 210,000	\$ 172,000	\$ 215,000	\$ 43,000	25.0%
# sold	105	105	122	17	16.2%
Land, 1-10 Acres, La Plata Residential					
Median	\$ 100,000	\$ 118,125	\$ 107,750	\$ (10,375)	-8.8%
# sold	119	98	76	-22	-22.4%

DISCLAIMER: This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS®, INC. and is based on MLS Statistics only. Data maintained is deemed reliable but not guaranteed and may not reflect all real estate activity.



DURANGO AREA ASSOCIATION OF REALTORS®

2019 STATISTICS

Year: 2019

DATES: January 1, 2019 to December 31, 2019

Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES								(La Plata County Only) **
Durango	\$581,307	\$506,625	\$96,497,031	166	134	\$3,100,000	\$182,000	Below \$100,000
Bayfield	\$337,263	\$334,000	\$20,573,100	61	107	\$595,000	\$234,500	55
Ignacio	\$163,933	\$168,250	\$983,600	6	112	\$220,000	\$85,600	
COUNTRY HOMES								
La Plata County Combined**	\$500,566	\$420,000	\$275,812,069	551	130	\$6,535,000	\$60,000	\$100,000 - \$149,999
Durango	\$570,548	\$482,000	\$202,544,783	355	129	\$6,535,000	\$63,000	25
Bayfield	\$396,725	\$347,000	\$55,144,841	139	118	\$2,250,000	\$125,000	
Ignacio	\$281,668	\$280,000	\$9,295,045	33	142	\$535,000	\$145,000	
Vallecito	\$367,808	\$314,875	\$8,827,400	24	192	\$1,024,000	\$60,000	\$150,000 - \$239,999
Durango Mountain Area	\$998,906	\$747,437	\$19,978,125	20	155	\$4,176,750	\$317,500	118
CONDO/TOWNHOMES								
Durango	\$352,879	\$324,500	\$76,927,666	218	122	\$1,100,000	\$105,000	
Bayfield	\$237,700	\$245,000	\$1,663,900	7	100	\$258,000	\$212,000	\$240,000 - \$499,999
Durango Mountain Area	\$293,280	\$215,000	\$35,780,162	122	133	\$1,365,000	\$55,000	619
FARM/RANCH								
La Plata County Combined**	\$1,442,218	\$1,200,000	\$15,864,400	11	222	\$4,399,000	\$324,000	\$500,000 - \$999,999
LAND (In Town)								
Durango	\$208,870	\$185,000	\$5,639,500	27	230	\$550,000	\$70,000	297
Bayfield	\$82,450	\$82,450	\$164,900	2	176	\$85,000	\$79,900	
Ignacio	\$95,000	\$112,500	\$285,000	3	40	\$112,500	\$60,000	
LAND (La Plata County Combined)**								1,000,000 +
Lots under 1 Acre	\$110,000	\$112,000	\$6,710,050	61	285	\$360,000	\$2,100	49
1 to 9.9 Acres	\$103,517	\$90,000	\$6,521,600	63	189	\$475,000	\$5,000	
10 to 34.99 Acres	\$192,114	\$160,000	\$3,265,950	17	263	\$640,000	\$35,000	TOTAL
35 Acres or More	\$259,714	\$192,500	\$7,012,300	27	277	\$1,365,000	\$49,000	1163
Agricultural	\$308,640	\$267,500	\$3,086,400	10	115	\$800,000	\$29,900	
Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
Durango Mountain Area Land	\$134,750	\$121,000	\$1,617,000	12	510	\$300,000	\$44,000	
BUSINESS & INCOME (La Plata County Combined)**								
Business Opportunities	\$204,333	\$138,000	\$1,226,000	6	315	\$500,000	\$75,000	
Commercial Land	\$666,655	\$414,000	\$466,588	7	261	\$1,780,648	\$61,000	
Mobile/Modular - No Land	\$39,156	\$37,500	\$1,057,235	27	71	\$77,000	\$9,000	
Multi-Family	\$1,236,990	\$560,000	\$12,369,900	10	60	\$6,400,000	\$362,500	
FRACTIONAL & TIMESHARES								
1/8 Fractional - ALL RESORTS	\$138,950	\$81,500	\$694,750	5	259	\$400,000	\$60,750	
1/4 Fractional - ALL RESORTS	\$32,000	\$32,000	\$32,000	1	15	\$32,000	\$32,000	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area is all property North of and including Rockwood in LaPlata County.

* Residential Sales reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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2019 Annual Residential Sales

Durango In Town Homes

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 581,307	\$ 555,973	\$ 523,717	\$ 497,572	\$ 457,848	\$ 452,966	\$ 410,567	\$ 390,898	\$ 384,731	\$ 395,029	\$ 416,489	\$ 437,772	\$ 444,968	\$ 474,240
Median Price	\$ 506,625	\$ 487,000	\$ 449,000	\$ 464,250	\$ 436,500	\$ 400,000	\$ 370,000	\$ 344,000	\$ 359,000	\$ 342,000	\$ 379,000	\$ 394,900	\$ 389,000	\$ 422,982
Total Volume	\$ 96,497,031	\$ 100,631,204	\$ 97,935,259	\$ 87,572,694	\$ 80,581,415	\$ 86,969,560	\$ 76,365,550	\$ 62,934,584	\$ 55,016,672	\$ 43,848,313	\$ 41,648,924	\$ 55,597,052	\$ 72,529,813	\$ 72,558,624
Number Sold	166	181	187	176	176	192	186	161	143	111	100	127	163	153
Avg. Days on Market	134	109	122	116	106	106	126	148	184	211	186	134	148	156
High Price	\$ 3,100,000	\$ 1,600,000	\$ 1,761,511	\$ 1,298,888	\$ 1,018,000	\$ 1,375,000	\$ 1,275,000	\$ 1,225,000	\$ 1,000,000	\$ 1,150,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,319,796
Low Price	\$ 182,000	\$ 260,000	\$ 225,000	\$ 230,000	\$ 190,000	\$ 149,000	\$ 219,900	\$ 142,400	\$ 165,000	\$ 100,000	\$ 150,000	\$ 223,000	\$ 220,000	\$ 218,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	5%	6%	5%	9%	1%	10%	5%	2%	-3%	-5%	-5%	-2%	-6%	18%
Median Price	4%	8%	-3%	6%	9%	8%	8%	-4%	5%	-10%	-4%	2%	-8%	18%
Total Volume	-4%	3%	12%	9%	-7%	14%	21%	14%	25%	5%	-25%	-23%	0%	-18%
Number Sold	-8%	-3%	6%	0%	-8%	3%	16%	13%	29%	11%	-21%	-22%	7%	-30%
Avg. Days on Market	23%	-11%	5%	9%	0%	-16%	-15%	-20%	-13%	13%	39%	-9%	-5%	17%
High Price	94%	-9%	36%	28%	-26%	8%	4%	23%	-13%	-9%	32%	-9%	-20%	-26%
Low Price	-30%	16%	-2%	21%	28%	-32%	54%	-14%	65%	-33%	-33%	1%	1%	169%

Bayfield In Town Homes

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 337,263	\$ 320,875	\$ 299,415	\$ 290,341	\$ 275,022	\$ 249,585	\$ 249,402	\$ 214,609	\$ 216,715	\$ 240,580	\$ 254,141	\$ 308,089	\$ 289,224	\$ 286,589
Median Price	\$ 334,000	\$ 320,000	\$ 298,200	\$ 293,500	\$ 272,000	\$ 249,500	\$ 262,000	\$ 210,100	\$ 223,500	\$ 239,000	\$ 256,513	\$ 309,000	\$ 285,000	\$ 290,487
Total Volume	\$ 20,573,100	\$ 13,155,900	\$ 19,761,400	\$ 16,549,469	\$ 16,226,350	\$ 14,975,127	\$ 12,968,919	\$ 9,657,429	\$ 7,151,595	\$ 8,179,744	\$ 11,436,377	\$ 11,399,305	\$ 14,171,957	\$ 16,335,575
Number Sold	61	41	66	57	59	60	52	45	33	34	45	37	49	57
Avg. Days on Market	107	89	101	92	91	102	99	140	134	150	178	136	154	142
High Price	\$ 595,000	\$ 435,000	\$ 435,000	\$ 410,000	\$ 420,000	\$ 361,900	\$ 382,500	\$ 359,000	\$ 302,750	\$ 367,000	\$ 328,100	\$ 465,000	\$ 473,000	\$ 485,000
Low Price	\$ 234,500	\$ 215,000	\$ 91,000	\$ 147,000	\$ 75,000	\$ 133,622	\$ 60,000	\$ 60,000	\$ 84,000	\$ 162,500	\$ 127,000	\$ 210,000	\$ 185,000	\$ 160,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	5%	7%	3%	6%	10%	0%	16%	-1%	-10%	-5%	-18%	7%	1%	13%
Median Price	4%	7%	2%	8%	9%	-5%	25%	-6%	-6%	-7%	-17%	8%	-2%	8%
Total Volume	56%	-33%	19%	2%	8%	15%	34%	35%	-13%	-28%	0%	-20%	-13%	28%
Number Sold	49%	-38%	16%	-3%	-2%	15%	16%	36%	-3%	-24%	22%	-24%	-14%	14%
Avg. Days on Market	20%	-12%	10%	1%	-11%	3%	-29%	4%	-11%	-16%	31%	-12%	8%	38%
High Price	37%	0%	6%	-2%	16%	-5%	7%	19%	-18%	12%	-29%	-2%	-2%	34%
Low Price	9%	136%	-38%	96%	-44%	123%	0%	-29%	-48%	28%	-40%	14%	16%	50%

2019 Annual Residential Sales

Ignacio In Town Homes

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 163,933	\$ 198,983	\$ 249,500	\$ 156,000	\$ 162,987	\$ 142,812	\$ 108,250	\$ 113,166	\$ 141,414	\$ 171,666	\$ 141,333	\$ 197,333	\$ 116,750	\$ 158,158
Median Price	\$ 168,250	\$ 202,000	\$ 244,000	\$ 155,000	\$ 188,500	\$ 127,500	\$ 108,250	\$ 122,500	\$ 135,379	\$ 193,000	\$ 150,000	\$ 210,000	\$ 116,750	\$ 158,105
Total Volume	\$ 983,600	\$ 1,193,900	\$ 748,500	\$ 624,000	\$ 1,955,855	\$ 1,142,500	\$ 216,500	\$ 339,500	\$ 565,658	\$ 515,000	\$ 424,000	\$ 592,000	\$ 233,500	\$ 632,630
Number Sold	6	6	3	4	12	8	2	3	4	3	3	3	2	4
Avg. Days on Market	112	100	148	156	139	160	221	152	540	303	110	85	135	150
High Price	\$ 220,000	\$ 265,000	\$ 269,500	\$ 190,000	\$ 235,000	\$ 299,000	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ 215,000	\$ 123,500	\$ 213,000
Low Price	\$ 85,600	\$ 90,000	\$ 235,000	\$ 124,000	\$ 82,500	\$ 52,500	\$ 38,500	\$ 60,000	\$ 55,000	\$ 77,000	\$ 65,000	\$ 167,000	\$ 110,000	\$ 103,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-18%	-20%	60%	-4%	14%	32%	-4%	-20%	-18%	21%	-28%	69%	-26%	28%
Median Price	-17%	-17%	57%	-18%	48%	18%	-12%	-10%	-30%	29%	-29%	80%	-26%	26%
Total Volume	-18%	60%	20%	-68%	71%	428%	-36%	-40%	10%	21%	-28%	154%	-63%	-36%
Number Sold	0%	100%	-25%	-67%	50%	300%	-33%	-25%	33%	0%	0%	50%	-50%	-50%
Avg. Days on Market	12%	-32%	-5%	12%	-13%	-28%	45%	-72%	78%	175%	29%	-37%	-10%	-1%
High Price	-17%	-2%	42%	-19%	-21%	68%	13%	-35%	-2%	17%	-3%	74%	-42%	9%
Low Price	-5%	-62%	90%	50%	57%	36%	-36%	9%	-29%	18%	-61%	52%	7%	106%

Country Homes - La Plata County Combined

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 500,566	\$ 497,406	\$ 450,924	\$ 453,697	\$ 417,732	\$ 422,155	\$ 400,148	\$ 365,659	\$ 390,622	\$ 424,361	\$ 407,860	\$ 455,040	\$ 442,206	\$ 439,533
Median Price	\$ 420,000	\$ 419,000	\$ 392,500	\$ 377,500	\$ 359,000	\$ 345,000	\$ 322,500	\$ 328,250	\$ 312,507	\$ 337,800	\$ 306,500	\$ 366,900	\$ 375,000	\$ 348,688
Total Volume	\$ 275,812,069	\$ 261,276,598	\$ 253,870,363	\$ 258,153,745	\$ 217,638,610	\$ 207,278,198	\$ 196,872,893	\$ 143,338,483	\$ 124,217,885	\$ 109,485,273	\$ 104,412,233	\$ 124,432,562	\$ 181,746,646	\$ 228,117,361
Number Sold	551	545	563	569	521	491	492	392	318	258	256	272	411	519
Avg. Days on Market	130	135	136	143	145	155	170	178	193	203	202	192	168	169
High Price	\$ 6,535,000	\$ 2,800,000	\$ 2,300,000	\$ 11,000,000	\$ 2,200,000	\$ 3,350,000	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 4,575,000	\$ 2,700,000	\$ 7,100,000	\$ 2,425,000	\$ 3,000,000
Low Price	\$ 60,000	\$ 48,000	\$ 75,000	\$ 42,531	\$ 40,000	\$ 46,500	\$ 47,900	\$ 52,000	\$ 12,000	\$ 40,000	\$ 48,500	\$ 61,500	\$ 55,000	\$ 10,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	1%	10%	-1%	9%	-1%	5%	9%	-6%	-8%	4%	-10%	3%	1%	13%
Median Price	0%	7%	4%	5%	4%	7%	-2%	5%	-7%	10%	-16%	-2%	8%	14%
Total Volume	6%	3%	-2%	19%	5%	5%	37%	15%	13%	5%	-16%	-32%	-20%	-1%
Number Sold	1%	-3%	-1%	9%	6%	0%	26%	23%	23%	1%	-6%	-34%	-21%	-13%
Avg. Days on Market	-4%	-1%	-5%	-1%	-6%	-9%	-4%	-8%	-5%	0%	5%	14%	-1%	2%
High Price	133%	22%	-79%	400%	-34%	-78%	702%	-68%	27%	69%	-62%	193%	-19%	-54%
Low Price	25%	-36%	76%	6%	-14%	-3%	-8%	333%	-70%	-18%	-21%	12%	450%	-81%

2019 Annual Residential Sales

Country Homes - Durango

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 570,548	\$ 553,574	\$ 514,031	\$ 509,780	\$ 478,786	\$ 486,293	\$ 418,106	\$ 405,751	\$ 467,516	\$ 485,062	\$ 490,892	\$ 525,066	\$ 501,733	\$ 513,665
Median Price	\$ 482,000	\$ 495,000	\$ 445,000	\$ 439,000	\$ 400,000	\$ 400,000	\$ 376,000	\$ 357,121	\$ 365,000	\$ 375,500	\$ 385,000	\$ 439,500	\$ 429,900	\$ 428,350
Total Volume	\$ 202,544,783	\$ 196,518,907	\$ 194,303,879	\$ 196,775,395	\$ 176,672,342	\$ 156,586,524	\$ 142,574,352	\$ 111,987,362	\$ 94,905,924	\$ 88,281,362	\$ 83,451,720	\$ 95,037,062	\$ 120,917,646	\$ 164,372,791
Number Sold	355	355	378	386	369	322	341	276	203	182	170	181	241	320
Avg. Days on Market	129	130	135	143	141	139	163	170	205	208	226	198	170	172
High Price	\$ 6,535,000	\$ 2,800,000	\$ 2,300,000	\$ 11,000,000	\$ 2,200,000	\$ 3,350,000	\$ 3,500,000	\$ 1,870,000	\$ 6,790,000	\$ 4,575,000	\$ 2,700,000	\$ 7,100,000	\$ 2,425,000	\$ 3,000,000
Low Price	\$ 63,000	\$ 124,500	\$ 82,000	\$ 42,531	\$ 80,900	\$ 46,500	\$ 47,900	\$ 59,000	\$ 12,000	\$ 40,000	\$ 90,000	\$ 111,000	\$ 55,000	\$ 110,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	3%	8%	1%	6%	-2%	16%	3%	-13%	-4%	-1%	-7%	5%	-2%	11%
Median Price	-3%	11%	1%	10%	0%	6%	5%	-2%	-3%	-2%	-12%	2%	0%	13%
Total Volume	3%	1%	-1%	11%	13%	10%	27%	18%	8%	6%	-12%	-21%	-26%	-1%
Number Sold	0%	-6%	-2%	5%	15%	-6%	24%	36%	12%	7%	-6%	-25%	-25%	-10%
Avg. Days on Market	-1%	-4%	-6%	1%	1%	-15%	-4%	-17%	-1%	-8%	14%	16%	-1%	28%
High Price	133%	22%	-79%	400%	-34%	-4%	87%	-72%	48%	69%	-62%	193%	-19%	-54%
Low Price	-49%	52%	93%	-47%	74%	-3%	-19%	392%	-70%	-56%	-19%	102%	-50%	112%

Country Homes - Bayfield

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 396,725	\$ 350,029	\$ 331,631	\$ 364,256	\$ 276,703	\$ 323,298	\$ 276,024	\$ 250,476	\$ 248,387	\$ 295,649	\$ 263,748	\$ 337,966	\$ 364,058	\$ 339,367
Median Price	\$ 347,000	\$ 319,500	\$ 300,000	\$ 296,175	\$ 265,000	\$ 263,500	\$ 265,000	\$ 198,320	\$ 230,000	\$ 235,000	\$ 242,500	\$ 282,225	\$ 312,000	\$ 305,665
Total Volume	\$ 55,144,841	\$ 46,553,938	\$ 43,775,405	\$ 44,439,350	\$ 26,563,502	\$ 37,825,944	\$ 29,534,624	\$ 21,791,421	\$ 20,616,135	\$ 15,078,103	\$ 16,352,425	\$ 22,981,700	\$ 42,594,800	\$ 41,402,769
Number Sold	139	133	132	122	96	117	107	87	83	51	62	68	117	122
Avg. Days on Market	118	130	135	115	132	177	169	187	156	198	174	130	159	173
High Price	\$ 2,250,000	\$ 1,725,000	\$ 950,000	\$ 4,600,000	\$ 600,000	\$ 1,370,000	\$ 1,375,000	\$ 855,000	\$ 730,000	\$ 660,000	\$ 515,000	\$ 1,450,000	\$ 1,175,000	\$ 1,650,000
Low Price	\$ 125,000	\$ 48,000	\$ 127,500	\$ 85,000	\$ 70,001	\$ 47,500	\$ 63,000	\$ 52,000	\$ 58,800	\$ 124,900	\$ 105,000	\$ 61,500	\$ 160,000	\$ 10,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	13%	6%	-9%	32%	-14%	17%	10%	1%	-16%	12%	-22%	-7%	7%	19%
Median Price	9%	7%	1%	12%	1%	-1%	34%	-14%	-2%	-3%	-14%	-10%	2%	15%
Total Volume	18%	6%	-1%	67%	-30%	28%	36%	6%	37%	-8%	-29%	-46%	3%	-8%
Number Sold	5%	1%	8%	27%	-18%	9%	23%	5%	63%	-18%	-9%	-42%	-4%	-23%
Avg. Days on Market	-9%	-4%	17%	-13%	-25%	5%	-10%	20%	-21%	14%	34%	-18%	-8%	29%
High Price	30%	82%	-79%	667%	-56%	0%	61%	17%	11%	28%	-64%	23%	-29%	136%
Low Price	160%	-62%	50%	21%	47%	-25%	21%	-12%	-53%	19%	71%	-62%	1500%	-88%

2019 Annual Residential Sales

Country Homes - Ignacio

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 281,668	\$ 333,287	\$ 304,417	\$ 275,980	\$ 289,214	\$ 240,035	\$ 244,649	\$ 275,020	\$ 229,675	\$ 250,350	\$ 263,338	\$ 294,583	\$ 249,100	\$ 271,777
Median Price	\$ 280,000	\$ 289,000	\$ 313,250	\$ 240,000	\$ 250,000	\$ 213,000	\$ 203,300	\$ 275,000	\$ 205,500	\$ 230,000	\$ 257,500	\$ 303,000	\$ 244,975	\$ 247,188
Total Volume	\$ 9,295,045	\$ 8,998,750	\$ 6,088,350	\$ 6,899,500	\$ 6,073,500	\$ 4,560,670	\$ 4,648,331	\$ 2,750,200	\$ 3,445,126	\$ 3,254,558	\$ 2,633,388	\$ 4,947,800	\$ 3,736,500	\$ 6,522,651
Number Sold	33	27	20	25	21	19	19	10	15	13	10	13	15	24
Avg. Days on Market	142	176	181	179	149	159	203	165	187	132	134	412	197	168
High Price	\$ 535,000	\$ 655,000	\$ 472,200	\$ 515,000	\$ 620,000	\$ 445,000	\$ 515,000	\$ 440,000	\$ 599,900	\$ 450,000	\$ 525,000	\$ 480,000	\$ 500,000	\$ 600,000
Low Price	\$ 145,000	\$ 70,000	\$ 87,500	\$ 130,000	\$ 162,500	\$ 89,000	\$ 73,200	\$ 55,200	\$ 80,000	\$ 97,000	\$ 48,500	\$ 85,000	\$ 75,000	\$ 118,001

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-15%	9%	10%	-5%	20%	-2%	-11%	20%	-8%	-5%	-11%	18%	-8%	10%
Median Price	-3%	-8%	31%	-4%	17%	5%	-26%	34%	-11%	-11%	-15%	24%	-1%	19%
Total Volume	3%	48%	-12%	14%	33%	-2%	69%	-20%	6%	24%	-47%	32%	-43%	15%
Number Sold	22%	35%	-20%	19%	11%	0%	90%	-33%	15%	30%	-23%	-13%	-38%	4%
Avg. Days on Market	-19%	-3%	1%	20%	-6%	-22%	23%	-12%	42%	-1%	-67%	109%	17%	-5%
High Price	-18%	39%	-8%	-17%	39%	-14%	17%	-27%	33%	-14%	9%	-4%	-17%	22%
Low Price	107%	-20%	-33%	-20%	83%	22%	33%	-31%	-18%	100%	-43%	13%	-36%	39%

Country Homes - Vallecito

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
Average Price	\$ 367,808	\$ 339,476	\$ 294,022	\$ 278,875	\$ 237,979	\$ 251,668	\$ 804,623	\$ 358,394	\$ 308,864	\$ 239,270	\$ 247,110	\$ 283,829	\$ 395,288	
Median Price	\$ 314,875	\$ 299,000	\$ 276,900	\$ 251,750	\$ 219,900	\$ 208,000	\$ 185,000	\$ 310,000	\$ 250,000	\$ 227,375	\$ 225,000	\$ 237,500	\$ 312,500	
Total Volume	\$ 8,827,400	\$ 10,184,300	\$ 9,702,729	\$ 10,039,500	\$ 8,329,266	\$ 8,305,060	\$ 20,115,586	\$ 6,809,500	\$ 5,250,700	\$ 2,871,250	\$ 4,695,100	\$ 3,816,800	\$ 13,439,800	
Number Sold	24	30	33	36	35	33	25	19	17	12	19	14	34	
Avg. Days on Market	192	165	120	216	226	225	252	262	246	226	143	184	191	
High Price	\$ 1,024,000	\$ 870,000	\$ 660,000	\$ 560,000	\$ 595,000	\$ 785,000	\$ 15,000,000	\$ 825,000	\$ 660,000	\$ 393,000	\$ 520,000	\$ 549,000	\$ 1,000,000	
Low Price	\$ 60,000	\$ 94,500	\$ 75,000	\$ 75,500	\$ 40,000	\$ 50,000	\$ 56,736	\$ 75,000	\$ 150,000	\$ 92,000	\$ 78,500	\$ 112,900	\$ 88,000	

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
Average Price	8%	15%	5%	17%	-5%	-69%	125%	16%	29%	-3%	-13%	-28%	None	
Median Price	5%	8%	10%	14%	6%	12%	-40%	24%	10%	1%	-5%	-24%	None	
Total Volume	-13%	5%	-3%	21%	0%	-59%	195%	30%	83%	-39%	23%	-72%	None	
Number Sold	-20%	-9%	-8%	3%	6%	32%	32%	12%	42%	-37%	36%	-59%	None	
Avg. Days on Market	16%	38%	-44%	-4%	0%	-11%	-4%	7%	9%	58%	-22%	-4%	None	
High Price	18%	32%	18%	-6%	-24%	-95%	1718%	25%	68%	-24%	-5%	-45%	None	
Low Price	-37%	26%	-1%	89%	-20%	-12%	-24%	-50%	63%	17%	-30%	28%	None	

2019 Annual Residential Sales

Country Homes - Durango Mountain Area

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 998,906	\$ 1,004,321	\$ 997,403	\$ 817,780	\$ 596,880	\$ 785,029	\$ 788,625	\$ 992,958	\$ 884,208	\$ 759,291	\$ 772,500	\$ 652,375	\$ 748,753	\$ 956,572
Median Price	\$ 747,437	\$ 804,500	\$ 780,000	\$ 555,000	\$ 472,000	\$ 629,000	\$ 606,500	\$ 644,000	\$ 625,000	\$ 566,250	\$ 779,000	\$ 575,000	\$ 699,500	\$ 1,117,375
Total Volume	\$ 19,978,125	\$ 26,112,350	\$ 12,966,250	\$ 20,444,500	\$ 12,534,500	\$ 22,765,850	\$ 18,927,000	\$ 11,915,500	\$ 25,642,048	\$ 9,111,500	\$ 6,952,500	\$ 4,621,500	\$ 13,477,550	\$ 6,696,000
Number Sold	20	26	13	25	21	29	24	12	29	12	9	6	18	7
Avg. Days on Market	155	235	291	221	191	265	201	357	450	259	289	431	351	160
High Price	\$ 4,176,750	\$ 2,850,000	\$ 2,035,000	\$ 3,025,000	\$ 2,425,000	\$ 2,160,000	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 2,450,000	\$ 1,650,000	\$ 1,975,000	\$ 2,500,000	\$ 2,243,000
Low Price	\$ 317,500	\$ 258,000	\$ 325,000	\$ 140,000	\$ 129,000	\$ 250,000	\$ 232,000	\$ 115,500	\$ 99,900	\$ 224,500	\$ 105,000	\$ 225,000	\$ 250,000	\$ 315,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-1%	1%	22%	37%	-24%	0%	-21%	12%	16%	-2%	18%	-13%	-22%	None
Median Price	-7%	3%	41%	18%	-25%	4%	-6%	3%	10%	-27%	35%	-18%	-37%	None
Total Volume	-23%	101%	-37%	63%	-45%	20%	59%	-54%	181%	31%	50%	-66%	101%	None
Number Sold	-23%	100%	-48%	19%	-28%	21%	100%	-59%	142%	33%	50%	-67%	157%	None
Avg. Days on Market	-34%	-19%	32%	16%	-28%	32%	-44%	-21%	74%	-10%	-33%	23%	119%	None
High Price	47%	40%	-33%	25%	12%	-34%	-39%	35%	63%	48%	-16%	-21%	11%	None
Low Price	23%	-21%	132%	9%	-48%	8%	101%	16%	-56%	114%	-53%	-10%	-21%	None

Condo/Townhomes - Durango

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 352,879	\$ 346,754	\$ 341,023	\$ 319,860	\$ 308,655	\$ 287,324	\$ 268,410	\$ 273,937	\$ 268,690	\$ 296,623	\$ 295,797	\$ 274,631	\$ 280,194	\$ 311,109
Median Price	\$ 324,500	\$ 325,000	\$ 317,890	\$ 304,900	\$ 290,000	\$ 272,265	\$ 247,000	\$ 245,000	\$ 246,750	\$ 267,500	\$ 265,000	\$ 230,330	\$ 245,269	\$ 294,163
Total Volume	\$ 76,927,666	\$ 80,793,848	\$ 79,799,556	\$ 71,328,922	\$ 68,212,906	\$ 50,856,500	\$ 51,266,477	\$ 42,460,350	\$ 34,929,820	\$ 45,383,431	\$ 27,503,557	\$ 54,651,642	\$ 50,995,297	\$ 51,021,809
Number Sold	218	233	234	223	221	177	191	155	130	153	93	199	182	164
Avg. Days on Market	122	117	123	125	126	133	199	223	286	260	233	177	183	211
High Price	\$ 1,100,000	\$ 1,145,000	\$ 1,250,000	\$ 799,000	\$ 1,237,500	\$ 990,000	\$ 1,275,000	\$ 1,150,000	\$ 545,000	\$ 1,250,000	\$ 1,050,000	\$ 1,100,000	\$ 1,000,000	\$ 767,500
Low Price	\$ 105,000	\$ 103,000	\$ 75,000	\$ 45,000	\$ 78,000	\$ 83,500	\$ 83,000	\$ 60,000	\$ 70,500	\$ 94,000	\$ 115,000	\$ 90,000	\$ 104,500	\$ 105,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	2%	2%	7%	4%	7%	7%	-2%	2%	-9%	0%	8%	-2%	-10%	11%
Median Price	0%	2%	4%	5%	7%	10%	1%	-1%	-8%	1%	15%	-6%	-17%	33%
Total Volume	-5%	1%	12%	5%	34%	-1%	21%	22%	-23%	65%	-50%	7%	0%	-32%
Number Sold	-6%	0%	5%	1%	25%	-7%	23%	19%	-15%	65%	-53%	9%	11%	-39%
Avg. Days on Market	4%	-5%	-2%	-1%	-5%	-33%	-11%	-22%	10%	12%	32%	-3%	-13%	-22%
High Price	-4%	-8%	56%	-35%	25%	-22%	11%	111%	-56%	19%	-5%	10%	30%	-5%
Low Price	2%	37%	67%	-42%	-7%	1%	38%	-15%	-25%	-18%	28%	-14%	0%	121%

2019 Annual Residential Sales

Condo/Townhomes - Bayfield

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 237,700	\$ 221,333	\$ 225,920	\$ 208,362	\$ 197,285	\$ 203,975	\$ 169,555	\$ 156,833	\$ 161,875	\$ 185,250	\$ 208,000	\$ 239,025	\$ 217,613	\$ -
Median Price	\$ 245,000	\$ 215,000	\$ 239,000	\$ 214,500	\$ 197,000	\$ 203,975	\$ 175,860	\$ 155,500	\$ 161,500	\$ 202,000	\$ 208,000	\$ 236,812	\$ 214,000	\$ -
Total Volume	\$ 1,663,900	\$ 664,000	\$ 2,033,280	\$ 1,666,900	\$ 1,381,000	\$ 203,975	\$ 678,220	\$ 470,500	\$ 1,295,007	\$ 926,250	\$ 208,000	\$ 956,100	\$ 2,393,743	\$ -
Number Sold	7	3	9	8	7	1	4	3	8	5	1	4	11	0
Avg. Days on Market	100	69	106	66	106	98	159	186	63	266	48	156	457	0
High Price	\$ 258,000	\$ 239,000	\$ 250,000	\$ 240,900	\$ 212,000	\$ 203,975	\$ 181,500	\$ 171,000	\$ 180,000	\$ 219,500	\$ 208,000	\$ 255,975	\$ 242,895	\$ -
Low Price	\$ 212,000	\$ 210,000	\$ 198,500	\$ 139,000	\$ 184,000	\$ 203,975	\$ 145,000	\$ 144,000	\$ 142,500	\$ 140,000	\$ 208,000	\$ 226,500	\$ 190,900	\$ -

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	7%	-2%	8%	6%	-3%	20%	8%	-3%	-13%	-11%	-13%	10%	None	None
Median Price	14%	-10%	11%	9%	-3%	16%	13%	-4%	-20%	-3%	-12%	11%	None	None
Total Volume	151%	-67%	22%	21%	577%	-70%	44%	-64%	40%	345%	-78%	-60%	None	None
Number Sold	133%	-67%	13%	14%	600%	-75%	33%	-63%	60%	400%	-75%	-64%	None	None
Avg. Days on Market	45%	-35%	61%	-38%	8%	-38%	-15%	195%	-76%	454%	-69%	-66%	None	None
High Price	8%	-4%	4%	14%	4%	12%	6%	-5%	-18%	6%	-19%	5%	None	None
Low Price	1%	6%	43%	-24%	-10%	41%	1%	1%	2%	-33%	-8%	19%	None	None

Condo/Townhomes - Durango Mountain Area

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 293,280	\$ 229,866	\$ 267,987	\$ 266,947	\$ 260,459	\$ 291,067	\$ 252,694	\$ 233,392	\$ 262,580	\$ 353,259	\$ 359,365	\$ 433,732	\$ 375,767	\$ 334,333
Median Price	\$ 215,000	\$ 172,000	\$ 210,000	\$ 162,875	\$ 155,000	\$ 197,500	\$ 126,000	\$ 150,000	\$ 204,500	\$ 269,500	\$ 245,000	\$ 285,000	\$ 195,900	\$ 237,875
Total Volume	\$ 35,780,162	\$ 24,135,950	\$ 28,138,703	\$ 24,559,200	\$ 20,576,300	\$ 23,285,386	\$ 21,731,700	\$ 17,037,649	\$ 15,754,800	\$ 19,782,517	\$ 19,046,397	\$ 20,819,180	\$ 24,049,107	\$ 29,421,316
Number Sold	122	105	105	92	79	80	86	73	60	56	53	48	64	88
Avg. Days on Market	133	155	172	212	252	188	291	374	435	435	269	230	235	199
High Price	\$ 1,365,000	\$ 850,000	\$ 1,290,000	\$ 1,650,000	\$ 1,305,000	\$ 1,327,500	\$ 1,534,000	\$ 1,575,000	\$ 890,000	\$ 1,150,000	\$ 1,300,000	\$ 1,500,000	\$ 1,800,000	\$ 1,603,193
Low Price	\$ 55,000	\$ 52,000	\$ 50,000	\$ 32,500	\$ 30,000	\$ 39,900	\$ 19,900	\$ 22,000	\$ 20,000	\$ 32,750	\$ 60,000	\$ 50,000	\$ 45,000	\$ 45,000

Percent Change from Previous Year

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	28%	-14%	0%	2%	-11%	15%	8%	-11%	-26%	-2%	-17%	15%	12%	51%
Median Price	25%	-18%	29%	5%	-22%	57%	-16%	-27%	-24%	10%	-14%	45%	-18%	44%
Total Volume	48%	-14%	15%	19%	-12%	7%	28%	8%	-20%	4%	-9%	-13%	-18%	-23%
Number Sold	16%	0%	14%	16%	-1%	-7%	18%	22%	7%	6%	10%	-25%	-27%	-49%
Avg. Days on Market	-14%	-10%	-19%	-16%	34%	-35%	-22%	-14%	0%	62%	17%	-2%	18%	16%
High Price	61%	-34%	-22%	26%	-2%	-13%	-3%	77%	-23%	-12%	-13%	-17%	12%	50%
Low Price	6%	4%	54%	8%	-25%	101%	-10%	10%	-39%	-45%	20%	11%	0%	221%

2019 Annual Farm-Land-Business Sales

	Farm/Ranch (La Plata County Combined)													
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 1,442,218	\$ 2,702,875	\$ 1,046,000	\$ 3,393,800	\$ 672,187	\$ 862,200	\$ 1,389,000	\$ 609,166	\$ 709,000	\$ 1,262,895	\$ 287,500	\$ 222,461	\$ 277,010	\$ 286,157
Median Price	\$ 1,200,000	\$ 1,475,000	\$ 1,046,000	\$ 890,000	\$ 536,875	\$ 890,000	\$ 1,275,000	\$ 487,500	\$ 709,000	\$ 237,790	\$ 287,500	\$ 135,000	\$ 164,020	\$ 1,837,500
Total Volume	\$ 15,864,400	\$ 21,623,000	\$ 1,046,000	\$ 16,969,000	\$ 2,688,750	\$ 4,311,000	\$ 6,945,000	\$ 1,827,500	\$ 1,418,000	\$ 5,051,580	\$ 575,000	\$ 2,253,537	\$ 1,108,041	\$ 22,892,500
Number Sold	11	8	1	5	4	5	5	3	2	4	2	9	4	8
Avg. Days on Market	222	260	35	216	307	264	364	349	547	189	595	221	89	230
High Price	\$ 4,399,000	\$ 7,850,000	\$ 1,046,000	\$ 13,500,000	\$ 1,200,000	\$ 1,175,000	\$ 2,675,000	\$ 1,260,000	\$ 1,000,000	\$ 4,500,000	\$ 455,000	\$ 754,537	\$ 745,000	\$ 12,000,000
Low Price	\$ 324,000	\$ 233,000	\$ 1,046,000	\$ 700,000	\$ 15,000	\$ 601,000	\$ 345,000	\$ 80,000	\$ 418,000	\$ 76,000	\$ 120,000	\$ 84,000	\$ 35,000	\$ 492,500

	Percent Change from Previous Year													
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-47%	158%	-69%	405%	-22%	-38%	128%	-14%	-44%	339%	29%	-20%	-3%	
Median Price	-19%	41%	18%	66%	-40%	-30%	162%	-31%	198%	-17%	113%	-18%	-91%	
Total Volume	-27%	1967%	-94%	531%	-38%	-38%	280%	29%	-72%	779%	-74%	103%	-95%	
Number Sold	38%	700%	-80%	25%	-20%	0%	67%	50%	-50%	100%	-78%	125%	-50%	
Avg. Days on Market	-15%	643%	-84%	-30%	16%	-27%	4%	-36%	189%	-68%	169%	148%	-61%	
High Price	-44%	650%	-92%	1025%	2%	-56%	112%	26%	-78%	889%	-40%	1%	-94%	
Low Price	39%	-78%	49%	4567%	-98%	74%	331%	-81%	450%	-37%	43%	140%	-93%	

	Land (In Town) Durango													
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 208,870	\$ 202,400	\$ 209,290	\$ 230,960	\$ 219,147	\$ 230,767	\$ 165,426	\$ 196,705	\$ 206,533	\$ 196,000	\$ 254,141	\$ 308,089	\$ 630,500	\$ 213,585
Median Price	\$ 185,000	\$ 178,500	\$ 177,500	\$ 189,900	\$ 179,887	\$ 157,500	\$ 134,500	\$ 151,500	\$ 152,250	\$ 167,000	\$ 150,000	\$ 337,500	\$ 230,000	\$ 228,125
Total Volume	\$ 5,639,500	\$ 3,238,400	\$ 5,232,260	\$ 4,844,500	\$ 4,382,950	\$ 3,692,275	\$ 5,293,650	\$ 5,311,040	\$ 3,717,600	\$ 2,940,000	\$ 1,140,000	\$ 2,154,930	\$ 6,305,000	\$ 5,766,800
Number Sold	27	16	25	21	20	16	32	27	18	15	5	6	10	27
Avg. Days on Market	230	327	615	268	427	517	270	373	403	738	614	136	321	227
High Price	\$ 550,000	\$ 629,000	\$ 450,000	\$ 520,000	\$ 427,500	\$ 590,000	\$ 330,000	\$ 853,240	\$ 650,000	\$ 400,000	\$ 600,000	\$ 540,000	\$ 4,100,000	\$ 389,000
Low Price	\$ 70,000	\$ 50,000	\$ 105,000	\$ 95,000	\$ 130,000	\$ 95,000	\$ 85,000	\$ 48,000	\$ 95,000	\$ 65,000	\$ 95,000	\$ 227,430	\$ 160,000	\$ 147,000

	Percent Change from Previous Year													
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	3%	-3%	-9%	5%	-5%	39%	-16%	-5%	5%	-23%	-18%	-51%	195%	None
Median Price	4%	1%	-7%	6%	14%	17%	-11%	0%	-9%	11%	-56%	47%	1%	None
Total Volume	74%	-38%	8%	11%	19%	-30%	0%	43%	26%	158%	-47%	-66%	9%	None
Number Sold	69%	-36%	19%	5%	25%	-50%	19%	50%	20%	200%	-17%	-40%	-63%	None
Avg. Days on Market	-30%	-47%	129%	-37%	-17%	91%	-28%	-7%	-45%	20%	351%	-58%	41%	None
High Price	-13%	40%	-13%	22%	-28%	79%	-61%	31%	63%	-33%	11%	-87%	954%	None
Low Price	40%	-52%	11%	-27%	37%	12%	77%	-49%	46%	-32%	-58%	42%	9%	None

2019 Annual Farm-Land-Business Sales

Land (In Town) Bayfield														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 82,450	\$ 93,580	\$ 45,937	\$ 46,052	\$ 71,036	\$ 67,000	\$ 72,428	\$ -	\$ 331,125	\$ 55,100	\$ 156,633	\$ 60,497	\$ 58,988	\$ 66,661
Median Price	\$ 82,450	\$ 68,000	\$ 42,250	\$ 45,000	\$ 52,500	\$ 33,000	\$ 53,500	\$ -	\$ 43,250	\$ 44,000	\$ 70,000	\$ 57,850	\$ 49,900	\$ 65,738
Total Volume	\$ 164,900	\$ 467,900	\$ 367,500	\$ 782,900	\$ 781,400	\$ 402,000	\$ 507,000	\$ -	\$ 1,324,500	\$ 551,000	\$ 469,900	\$ 549,600	\$ 1,238,750	\$ 3,066,400
Number Sold	2	5	8	17	11	6	7	0	4	10	3	9	21	46
Avg. Days on Market	176	138	164	178	255	348	490	0	417	211	521	366	545	298
High Price	\$ 85,000	\$ 240,000	\$ 65,000	\$ 85,000	\$ 216,000	\$ 225,000	\$ 150,000	\$ -	\$ 1,200,000	\$ 101,000	\$ 350,000	\$ 69,900	\$ 190,000	\$ 127,500
Low Price	\$ 79,900	\$ 40,000	\$ 34,000	\$ 26,000	\$ 28,900	\$ 22,000	\$ 33,000	\$ -	\$ 38,000	\$ 40,000	\$ 499,900	\$ 52,500	\$ 49,900	\$ 49,900
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-12%	104%	0%	-35%	6%	-7%	None	-100%	501%	-65%	159%	3%	-12%	None
Median Price	21%	61%	-6%	-14%	59%	-38%	None	-100%	-2%	-37%	21%	16%	-24%	None
Total Volume	-65%	27%	-53%	0%	94%	-21%	None	-100%	140%	17%	-15%	-56%	-60%	None
Number Sold	-60%	-38%	-53%	55%	83%	-14%	None	-100%	-60%	233%	-67%	-57%	-54%	None
Avg. Days on Market	28%	-16%	-8%	-30%	-27%	-29%	None	-100%	98%	-60%	42%	-33%	83%	None
High Price	-65%	269%	-24%	-61%	-4%	50%	None	-100%	1088%	-71%	401%	-63%	49%	None
Low Price	100%	18%	31%	-10%	31%	-33%	None	-100%	-5%	-92%	852%	5%	0%	None

Land (In Town) Ignacio														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 95,000	\$ 29,000	\$ 29,000	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
Median Price	\$ 112,500	\$ 29,000	\$ 29,000	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
Total Volume	\$ 285,000	\$ 58,000	\$ 29,000	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 126,730	\$ 173,630
Number Sold	3	2	1	0	1	0	0	0	0	0	0	1	2	1
Avg. Days on Market	40	126	13	0	2	0	0	0	0	0	0	52	304	46
High Price	\$ 112,500	\$ 29,000	\$ 29,000	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 71,730	\$ 173,630
Low Price	\$ 60,000	\$ 29,000	\$ 29,000	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 55,000	\$ 173,630
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	228%	0%	None	-100%	None	None	None	None	None	None	-100%	-21%	-64%	None
Median Price	288%	0%	None	-100%	None	None	None	None	None	None	-100%	-21%	-64%	None
Total Volume	391%	100%	None	-100%	None	None	None	None	None	None	-100%	-61%	-27%	None
Number Sold	50%	100%	None	-100%	None	None	None	None	None	None	-100%	-50%	100%	None
Avg. Days on Market	-68%	869%	None	-100%	None	None	None	None	None	None	-100%	-83%	561%	None
High Price	288%	0%	None	-100%	None	None	None	None	None	None	-100%	-30%	-59%	None
Low Price	107%	0%	None	-100%	None	None	None	None	None	None	-100%	-9%	-68%	None

2019 Annual Farm-Land-Business Sales

Land - Lots Under 1 Acre														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 110,000	\$ 122,343	\$ 129,227	\$ 115,152	\$ 105,437	\$ 115,092	\$ 131,934	\$ 67,464	\$ 99,638	\$ 105,938	\$ 112,058	\$ 167,746	\$ 126,631	\$ 123,788
Median Price	\$ 112,000	\$ 112,475	\$ 115,700	\$ 127,000	\$ 113,500	\$ 125,000	\$ 123,200	\$ 85,250	\$ 100,000	\$ 89,900	\$ 76,950	\$ 126,000	\$ 97,500	\$ 119,000
Total Volume	\$ 6,710,050	\$ 7,095,949	\$ 7,495,200	\$ 5,642,450	\$ 4,533,820	\$ 5,064,050	\$ 5,013,500	\$ 3,643,100	\$ 2,490,950	\$ 1,377,200	\$ 1,344,700	\$ 2,051,060	\$ 3,672,300	\$ 5,075,300
Number Sold	61	58	58	49	43	44	38	54	25	13	12	13	29	41
Avg. Days on Market	285	211	237	369	262	198	179	392	238	205	306	148	184	228
High Price	\$ 360,000	\$ 360,000	\$ 449,100	\$ 305,000	\$ 215,000	\$ 223,000	\$ 395,000	\$ 300,000	\$ 310,000	\$ 338,000	\$ 400,000	\$ 399,494	\$ 315,000	\$ 325,000
Low Price	\$ 2,100	\$ 9,500	\$ 9,000	\$ 5,500	\$ 5,500	\$ 8,000	\$ 16,000	\$ 1,734	\$ 10,000	\$ 21,000	\$ 23,000	\$ 23,000	\$ 4,000	\$ 36,000

Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-10%	-5%	12%	9%	-8%	-13%	96%	-32%	-6%	-5%	-33%	32%	2%	None
Median Price	0%	-3%	-9%	12%	-9%	1%	45%	-15%	11%	17%	-39%	29%	-18%	None
Total Volume	-5%	-5%	33%	24%	-10%	1%	38%	46%	81%	2%	-34%	-44%	-28%	None
Number Sold	5%	0%	18%	14%	-2%	16%	-30%	116%	92%	8%	-8%	-55%	-29%	None
Avg. Days on Market	35%	-11%	-36%	41%	32%	11%	-54%	65%	16%	-33%	107%	-20%	-19%	None
High Price	0%	-20%	47%	42%	-4%	-44%	32%	-3%	-8%	-16%	0%	27%	-3%	None
Low Price	-78%	6%	64%	0%	-31%	-50%	823%	-83%	-52%	-9%	0%	475%	-89%	None

Land - Lots 1-9.9 Acres														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 103,517	\$ 130,926	\$ 123,279	\$ 115,346	\$ 116,716	\$ 118,848	\$ 163,610	\$ 124,232	\$ 153,248	\$ 141,321	\$ 179,743	\$ 337,966	\$ 179,723	\$ 179,354
Median Price	\$ 90,000	\$ 95,500	\$ 93,750	\$ 92,500	\$ 80,000	\$ 88,500	\$ 125,000	\$ 107,500	\$ 120,000	\$ 115,000	\$ 139,000	\$ 282,225	\$ 158,000	\$ 147,125
Total Volume	\$ 6,521,600	\$ 11,521,540	\$ 12,081,350	\$ 9,112,402	\$ 8,637,025	\$ 5,942,400	\$ 7,853,284	\$ 4,596,599	\$ 4,750,700	\$ 3,815,668	\$ 5,212,550	\$ 7,022,112	\$ 14,377,850	\$ 17,935,349
Number Sold	63	88	98	79	74	50	48	37	31	27	29	68	80	100
Avg. Days on Market	189	276	222	252	297	317	279	240	215	279	373	130	216	190
High Price	\$ 475,000	\$ 1,196,290	\$ 670,000	\$ 330,000	\$ 850,000	\$ 440,000	\$ 800,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 927,500	\$ 700,000
Low Price	\$ 5,000	\$ 7,350	\$ 5,300	\$ 3,500	\$ 9,375	\$ 9,000	\$ 3,500	\$ 15,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 42,500	\$ 35,000

Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-21%	6%	7%	-1%	-2%	-27%	32%	-19%	8%	-21%	-47%	88%	0%	None
Median Price	-6%	2%	1%	16%	-10%	-29%	16%	-10%	4%	-17%	-51%	79%	7%	None
Total Volume	-43%	-5%	33%	6%	45%	-24%	71%	-3%	25%	-27%	-26%	-51%	-20%	None
Number Sold	-28%	-10%	24%	7%	48%	4%	30%	19%	15%	-7%	-57%	-15%	-20%	None
Avg. Days on Market	-32%	24%	-12%	-15%	-6%	14%	16%	12%	-23%	-25%	187%	-40%	14%	None
High Price	-60%	79%	103%	-61%	93%	-45%	157%	-59%	90%	-33%	13%	-44%	33%	None
Low Price	-32%	39%	51%	-63%	4%	157%	-77%	88%	-56%	-32%	-24%	-18%	21%	None

2019 Annual Farm-Land-Business Sales

Land - 10 to 34.99 Acres														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 192,114	\$ 361,545	\$ 252,994	\$ 151,290	\$ 312,016	\$ 306,625	\$ 242,187	\$ 280,257	\$ 224,642	\$ 40,000	\$ 312,437	\$ 188,038	\$ 377,762	\$ 267,939
Median Price	\$ 160,000	\$ 130,000	\$ 158,000	\$ 167,000	\$ 175,750	\$ 169,500	\$ 186,250	\$ 215,000	\$ 145,000	\$ 40,000	\$ 268,500	\$ 121,450	\$ 196,625	\$ 259,125
Total Volume	\$ 3,265,950	\$ 3,977,000	\$ 4,300,900	\$ 2,420,650	\$ 9,360,500	\$ 4,906,000	\$ 1,937,500	\$ 3,923,608	\$ 1,572,500	\$ 120,000	\$ 2,499,500	\$ 2,345,900	\$ 6,421,950	\$ 3,743,500
Number Sold	17	11	17	16	30	16	8	14	7	3	8	12	17	14
Avg. Days on Market	263	221	204	262	270	274	509	349	132	60	323	300	422	233
High Price	\$ 640,000	\$ 1,525,000	\$ 1,150,000	\$ 250,000	\$ 1,295,000	\$ 970,000	\$ 725,000	\$ 717,500	\$ 650,000	\$ 59,000	\$ 700,000	\$ 550,000	\$ 2,895,000	\$ 915,000
Low Price	\$ 35,000	\$ 90,000	\$ 50,000	\$ 28,000	\$ 14,000	\$ 35,000	\$ 70,000	\$ 50,000	\$ 22,500	\$ 21,000	\$ 23,000	\$ 23,000	\$ 14,000	\$ 25,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-47%	43%	67%	-52%	2%	27%	-14%	25%	462%	-87%	66%	-50%	41%	None
Median Price	23%	-18%	-5%	-5%	4%	-9%	-13%	48%	263%	-85%	121%	-38%	-24%	None
Total Volume	-18%	-8%	78%	-74%	91%	153%	-51%	150%	1210%	-95%	7%	-63%	72%	None
Number Sold	55%	-35%	6%	-47%	88%	100%	-43%	100%	133%	-63%	-33%	-29%	21%	None
Avg. Days on Market	19%	8%	-22%	-3%	-1%	-46%	46%	164%	120%	-81%	8%	-29%	81%	None
High Price	-58%	33%	360%	-81%	34%	34%	1%	10%	1002%	-92%	27%	-81%	216%	None
Low Price	-61%	80%	79%	100%	-60%	-50%	40%	122%	7%	-9%	0%	64%	-44%	None

Land - 35 Acres or More														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 259,714	\$ 280,845	\$ 351,880	\$ 221,986	\$ 207,668	\$ 297,708	\$ 148,615	\$ 197,404	\$ 287,045	\$ 268,326	\$ 282,083	\$ 518,000	\$ 393,063	\$ 330,366
Median Price	\$ 192,500	\$ 195,000	\$ 148,500	\$ 162,000	\$ 157,500	\$ 200,000	\$ 140,000	\$ 170,000	\$ 207,500	\$ 250,000	\$ 240,000	\$ 320,000	\$ 285,000	\$ 205,523
Total Volume	\$ 7,012,300	\$ 11,514,650	\$ 14,779,000	\$ 10,433,349	\$ 2,483,500	\$ 9,824,378	\$ 4,309,857	\$ 4,145,500	\$ 6,315,000	\$ 4,561,546	\$ 5,923,750	\$ 8,551,500	\$ 14,150,257	\$ 18,830,870
Number Sold	27	41	42	47	8	33	29	21	22	17	21	17	36	57
Avg. Days on Market	277	223	202	243	354	255	638	369	448	422	324	341	342	350
High Price	\$ 1,365,000	\$ 1,600,000	\$ 6,850,000	\$ 2,375,000	\$ 862,500	\$ 1,400,000	\$ 312,500	\$ 550,000	\$ 840,000	\$ 605,000	\$ 565,000	\$ 2,400,000	\$ 1,850,000	\$ 1,600,000
Low Price	\$ 49,000	\$ 37,000	\$ 47,000	\$ 30,000	\$ 40,000	\$ 22,000	\$ 20,000	\$ 40,000	\$ 45,000	\$ 52,500	\$ 75,000	\$ 65,000	\$ 154,574	\$ 59,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-8%	-20%	59%	7%	-30%	100%	-25%	-31%	7%	-5%	-46%	32%	19%	None
Median Price	-1%	31%	-8%	3%	-21%	43%	-18%	-18%	-17%	4%	-25%	12%	39%	None
Total Volume	-39%	-22%	42%	320%	-75%	128%	4%	-34%	38%	-23%	-31%	-40%	-25%	None
Number Sold	-34%	-2%	-11%	488%	-76%	14%	38%	-5%	29%	-19%	24%	-53%	-37%	None
Avg. Days on Market	24%	10%	-17%	-31%	39%	-60%	73%	-18%	6%	30%	-5%	0%	-2%	None
High Price	-15%	-77%	188%	175%	-38%	348%	-43%	-35%	39%	7%	-76%	30%	16%	None
Low Price	32%	-21%	57%	-25%	82%	10%	-50%	-11%	-14%	-30%	15%	-58%	162%	None

2019 Annual Farm-Land-Business Sales

Land - Multi-Family														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ -	\$ 721,500	\$ 1,157,222	\$ 342,500	\$ -	\$ 70,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Median Price	\$ -	\$ 400,000	\$ 592,500	\$ 342,500	\$ -	\$ 61,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Total Volume	\$ -	\$ 2,164,500	\$ 10,415,000	\$ 685,000	\$ -	\$ 283,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Number Sold	0	3	9	2	0	4	0	0	0	0	0	0	0	1
Avg. Days on Market	0	234	194	150	0	204	0	0	0	0	0	0	0	263
High Price	\$ -	\$ 1,412,500	\$ 4,250,000	\$ 625,000	\$ -	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Low Price	\$ -	\$ 352,000	\$ 315,000	\$ 60,000	\$ -	\$ 40,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-100%	-38%	238%	None	-100%	None	None	None	None	None	None	None	-100%	None
Median Price	-100%	-32%	73%	None	-100%	None	None	None	None	None	None	None	-100%	None
Total Volume	-100%	-79%	1420%	None	-100%	None	None	None	None	None	None	None	-100%	None
Number Sold	-100%	-67%	350%	None	-100%	None	None	None	None	None	None	None	-100%	None
Avg. Days on Market	-100%	21%	29%	None	-100%	None	None	None	None	None	None	None	-100%	None
High Price	-100%	-67%	580%	None	-100%	None	None	None	None	None	None	None	-100%	None
Low Price	-100%	12%	425%	None	-100%	None	None	None	None	None	None	None	-100%	None

Land - Durango Mountain Area														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 134,750	\$ 225,968	\$ 187,477	\$ 276,583	\$ 258,950	\$ 213,996	\$ 209,218	\$ 134,086	\$ 243,647	\$ 128,592	\$ 266,950	\$ 312,070	\$ 412,494	\$ 464,234
Median Price	\$ 121,000	\$ 173,750	\$ 170,000	\$ 211,250	\$ 186,500	\$ 143,000	\$ 135,000	\$ 100,000	\$ 125,000	\$ 92,750	\$ 266,950	\$ 381,000	\$ 345,000	\$ 344,325
Total Volume	\$ 1,617,000	\$ 3,615,500	\$ 5,061,900	\$ 4,153,500	\$ 3,625,300	\$ 6,847,900	\$ 2,301,400	\$ 2,547,650	\$ 4,142,000	\$ 900,150	\$ 533,900	\$ 7,818,700	\$ 11,962,327	\$ 22,283,200
Number Sold	12	16	27	18	14	32	11	19	17	7	2	21	29	48
Avg. Days on Market	510	555	277	220	198	248	213	421	528	142	1369	395	539	306
High Price	\$ 300,000	\$ 550,000	\$ 567,000	\$ 825,000	\$ 925,000	\$ 1,150,000	\$ 1,200,000	\$ 280,000	\$ 1,550,000	\$ 260,000	\$ 339,000	\$ 795,000	\$ 895,127	\$ 5,000,000
Low Price	\$ 44,000	\$ 47,500	\$ 65,000	\$ 100,000	\$ 45,000	\$ 44,500	\$ 26,900	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 150,000	\$ 100,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-40%	21%	-32%	7%	21%	2%	56%	-45%	89%	-52%	-14%	-24%	-11%	None
Median Price	-30%	2%	-20%	13%	30%	6%	35%	-20%	35%	-65%	-30%	10%	0%	None
Total Volume	-55%	-29%	22%	15%	-47%	198%	-10%	-38%	360%	69%	-93%	-35%	-46%	None
Number Sold	-25%	-41%	50%	29%	-56%	191%	-42%	12%	143%	250%	-90%	-28%	-40%	None
Avg. Days on Market	-8%	100%	26%	11%	-20%	16%	-49%	-20%	272%	-90%	247%	-27%	76%	None
High Price	-45%	-3%	-31%	-11%	-20%	-4%	329%	-82%	496%	-23%	-57%	-11%	-82%	None
Low Price	-7%	-27%	-35%	122%	1%	65%	-23%	-30%	-17%	-69%	62%	-20%	50%	None

2019 Annual Farm-Land-Business Sales

Business & Income (La Plata County Combined) - Business Opportunities														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 204,333	\$ 897,857	\$ 167,500	\$ 241,142	\$ 118,333	\$ 148,571	\$ 171,650	\$ 725,000	\$ 134,750	\$ 334,714	\$ 323,155	\$ 164,038	\$ 277,010	\$ 835,425
Median Price	\$ 138,000	\$ 170,000	\$ 167,500	\$ 175,000	\$ 80,000	\$ 80,000	\$ 93,200	\$ 725,000	\$ 74,000	\$ 50,000	\$ 294,466	\$ 165,000	\$ 164,020	\$ 426,588
Total Volume	\$ 1,226,000	\$ 6,285,000	\$ 335,000	\$ 1,688,000	\$ 355,000	\$ 1,040,000	\$ 1,029,900	\$ 1,450,000	\$ 539,000	\$ 2,343,000	\$ 1,499,466	\$ 1,137,400	\$ 1,108,041	\$ 20,050,197
Number Sold	6	7	2	7	3	7	6	2	4	7	4	7	4	24
Avg. Days on Market	315	180	714	209	406	176	234	455	263	338	322	297	89	248
High Price	\$ 500,000	\$ 4,300,000	\$ 190,000	\$ 495,000	\$ 250,000	\$ 485,000	\$ 550,000	\$ 1,300,000	\$ 383,000	\$ 1,250,000	\$ 530,000	\$ 272,500	\$ 745,000	\$ 3,950,000
Low Price	\$ 75,000	\$ 40,000	\$ 145,000	\$ 135,000	\$ 25,000	\$ 50,000	\$ 20,000	\$ 150,000	\$ 8,000	\$ 28,000	\$ 200,000	\$ 49,900	\$ 35,000	\$ 33,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-77%	436%	-31%	104%	-20%	-13%	-76%	438%	-60%	4%	97%	-41%	-67%	None
Median Price	-19%	1%	-4%	119%	0%	-14%	-87%	880%	48%	-83%	78%	1%	-62%	None
Total Volume	-80%	1776%	-80%	375%	-66%	1%	-29%	169%	-77%	56%	32%	3%	-94%	None
Number Sold	-14%	250%	-71%	133%	-57%	17%	200%	-50%	-43%	75%	-43%	75%	-83%	None
Avg. Days on Market	75%	-75%	242%	-49%	131%	-25%	-49%	73%	-22%	5%	8%	234%	-64%	None
High Price	-88%	2163%	-62%	98%	-48%	-12%	-58%	239%	-69%	136%	94%	-63%	-81%	None
Low Price	88%	-72%	7%	440%	-50%	150%	-87%	1775%	-71%	-86%	301%	43%	6%	None
Business & Income (La Plata County Combined) - Mobile/Modular - No Land														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 39,156	\$ 45,478	\$ 35,663	\$ 38,255	\$ 35,387	\$ 27,000	\$ 23,642	\$ 25,901	\$ 20,500	\$ 33,260	\$ 18,200	\$ 26,000	\$ 39,167	\$ 41,490
Median Price	\$ 37,500	\$ 40,000	\$ 33,700	\$ 40,200	\$ 37,450	\$ 22,750	\$ 20,500	\$ 23,500	\$ 16,000	\$ 29,900	\$ 17,000	\$ 26,000	\$ 70,500	\$ 42,868
Total Volume	\$ 1,057,235	\$ 1,136,951	\$ 855,935	\$ 382,550	\$ 283,100	\$ 108,000	\$ 165,500	\$ 103,605	\$ 102,500	\$ 166,300	\$ 91,000	\$ 52,000	\$ 117,500	\$ 124,470
Number Sold	27	25	24	10	8	4	7	4	5	5	5	2	3	3
Avg. Days on Market	71	62	56	64	49	84	124	81	116	222	397	438	84	117
High Price	\$ 77,000	\$ 107,900	\$ 89,000	\$ 79,000	\$ 56,500	\$ 46,000	\$ 35,000	\$ 34,605	\$ 41,500	\$ 57,000	\$ 28,000	\$ 35,000	\$ 49,000	\$ 47,000
Low Price	\$ 9,000	\$ 6,500	\$ 11,985	\$ 5,000	\$ 17,000	\$ 16,500	\$ 16,000	\$ 22,000	\$ 9,000	\$ 17,000	\$ 5,000	\$ 17,000	\$ 28,000	\$ 32,570
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-14%	28%	-7%	8%	31%	14%	-9%	26%	-38%	83%	-30%	-34%	-6%	None
Median Price	-6%	19%	-16%	7%	65%	11%	-13%	47%	-46%	76%	-35%	-63%	64%	None
Total Volume	-7%	33%	124%	35%	162%	-35%	60%	1%	-38%	83%	75%	-56%	-6%	None
Number Sold	8%	4%	140%	25%	100%	-43%	75%	-20%	0%	0%	150%	-33%	0%	None
Avg. Days on Market	15%	11%	-13%	31%	-42%	-32%	53%	-30%	-48%	-44%	-9%	421%	-28%	None
High Price	-29%	21%	13%	40%	23%	31%	1%	-17%	-27%	104%	-20%	-29%	4%	None
Low Price	38%	-46%	140%	-71%	3%	3%	-27%	144%	-47%	240%	-71%	-39%	-14%	None

2019 Annual Farm-Land-Business Sales

Business & Income (La Plata County Combined) - Multi-Family														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 1,236,990	\$ 1,033,281	\$ 1,157,222	\$ 417,381	\$ 633,972	\$ 566,000	\$ 336,083	\$ 493,511	\$ 381,333	\$ 687,500	\$ 413,000	\$ 562,944	\$ 467,800	\$ 402,667
Median Price	\$ 560,000	\$ 950,000	\$ 592,500	\$ 516,500	\$ 531,450	\$ 562,000	\$ 355,000	\$ 412,500	\$ 399,000	\$ 687,500	\$ 413,000	\$ 472,500	\$ 371,750	\$ 416,834
Total Volume	\$ 12,369,900	\$ 8,266,250	\$ 10,415,000	\$ 3,339,050	\$ 7,607,675	\$ 2,264,000	\$ 4,033,000	\$ 6,909,156	\$ 1,144,000	\$ 1,375,000	\$ 413,000	\$ 2,949,000	\$ 2,806,800	\$ 2,416,000
Number Sold	10	8	9	8	12	4	12	14	3	2	1	6	6	6
Avg. Days on Market	60	214	194	198	68	84	77	126	284	143	203	166	117	85
High Price	\$ 6,400,000	\$ 1,850,000	\$ 4,250,000	\$ 573,750	\$ 1,350,000	\$ 655,000	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ 825,000	\$ 1,022,900	\$ 515,000
Low Price	\$ 362,500	\$ 525,000	\$ 315,000	\$ 54,000	\$ 365,000	\$ 485,000	\$ 80,000	\$ 268,000	\$ 295,000	\$ 600,000	\$ 413,000	\$ 189,000	\$ 255,000	\$ 285,000
Percent Change from Previous Year														
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	20%	-11%	177%	-34%	12%	68%	-32%	29%	-45%	66%	-27%	20%	16%	None
Median Price	-41%	60%	15%	-3%	-5%	58%	-14%	3%	-42%	66%	-13%	27%	-11%	None
Total Volume	50%	-21%	212%	-56%	236%	-44%	-42%	504%	-17%	233%	-86%	5%	16%	None
Number Sold	25%	-11%	13%	-33%	200%	-67%	-14%	367%	50%	100%	-83%	0%	0%	None
Avg. Days on Market	-72%	10%	-2%	191%	-19%	9%	-39%	-56%	99%	-30%	22%	42%	38%	None
High Price	246%	-56%	641%	-58%	106%	22%	-57%	178%	-42%	88%	-50%	-19%	99%	None
Low Price	-31%	67%	483%	-85%	-25%	506%	-70%	-9%	-51%	45%	119%	-26%	-11%	None

2019 Annual Timeshare-Fractional Sales

FRACTIONAL & TIMESHARES 1/8								
	2019	2018	2017	2016	2015	2014	2013	2012
Average Price	\$ 138,950	\$ 98,700	\$ 115,000	\$ 86,233	\$ 108,162	\$ 79,475	\$ 148,300	\$ 85,975
Median Price	\$ 81,500	\$ 98,700	\$ 115,000	\$ 77,250	\$ 87,500	\$ 73,000	\$ 140,000	\$ 85,975
Total Volume	\$ 694,750	\$ 197,400	\$ 115,000	\$ 517,400	\$ 540,810	\$ 317,900	\$ 1,186,400	\$ 171,950
Number Sold	5	2	1	6	5	4	8	2
Avg. Days on Market	259	691	60	109	224	599	277	1613
High Price	\$ 400,000	\$ 99,900	\$ 115,000	\$ 120,000	\$ 179,900	\$ 109,950	\$ 219,000	\$ 95,950
Low Price	\$ 60,750	\$ 97,500	\$ 115,000	\$ 70,000	\$ 73,410	\$ 61,950	\$ 79,900	\$ 76,000

Percent Change from Previous Year								
	2019	2018	2017	2016	2015	2014	2013	2012
Average Price	41%	-14%	33%	-20%	36%	-46%	72%	None
Median Price	-17%	-14%	49%	-12%	20%	-48%	63%	None
Total Volume	252%	72%	-78%	-4%	70%	-73%	590%	None
Number Sold	150%	100%	-83%	20%	25%	-50%	300%	None
Avg. Days on Market	-63%	1052%	-45%	-51%	-63%	116%	-83%	None
High Price	300%	-13%	-4%	-33%	64%	-50%	128%	None
Low Price	-38%	-15%	64%	-5%	18%	-22%	5%	None

FRACTIONAL & TIMESHARES 1/4								
	2019	2018	2017	2016	2015	2014	2013	2012
Average Price	\$ 32,000	\$ 55,714	\$ -	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
Median Price	\$ 32,000	\$ 65,000	\$ -	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
Total Volume	\$ 32,000	\$ 390,000	\$ -	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
Number Sold	1	7	0	1	0	1	0	1
Avg. Days on Market	15	108	0	152	0	468	0	120
High Price	\$ 32,000	\$ 73,000	\$ -	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000
Low Price	\$ 32,000	\$ 20,000	\$ -	\$ 72,500	\$ -	\$ 23,000	\$ -	\$ 74,000

Percent Change from Previous Year								
	2019	2018	2017	2016	2015	2014	2013	2012
Average Price	-43%	None	-100%	None	-100%	None	-100%	None
Median Price	-51%	None	-100%	None	-100%	None	-100%	None
Total Volume	-92%	None	-100%	None	-100%	None	-100%	None
Number Sold	-86%	None	-100%	None	-100%	None	-100%	None
Avg. Days on Market	-86%	None	-100%	None	-100%	None	-100%	None
High Price	-56%	None	-100%	None	-100%	None	-100%	None
Low Price	60%	None	-100%	None	-100%	None	-100%	None